



SPRING/SUMMER 2021 AUTHORIZED PROGRAM

SUPPLIER INFO	SUPPLIER NAME	BLACK DIAMOND				
	SUPPLIER ADDRESS	2084 EAST 3900 SOUTH				
	CITY	SALT LAKE CITY	STATE	UT	ZIP	84124
	WEBSITE LINK	WWW.BLACKDIAMONDEQUIPMENT.COM	B2B SITE	DEALER.BLACKDIAMONDEQUIPMENT.COM		
	CATEGORY	CAMPING	SUB-CATEGORY	LIGHTING, TREKKING POLES, PACKS		
PRESEASON PROGRAM INFO	ORDER DEADLINE	8/21/20				
	ORDER DISCOUNT	12%				
	EARLY ORDER DISCOUNT (WHEN APPLICABLE)		E.O.DEADLINE			
	PAYMENT TERMS	NET 90				
	FREIGHT	FOB	FOB POINT	SLC, UT		
	START SHIP DATE	2/1/20				
	ANTICIPATION					
	ADDITIONAL PROGRAM DETAILS	<p>Please use the space below to provide any specific program details that are not listed above. For example: special terms, "prebook by" dates, freight incentives, one-time PO allowance, multi-category support, growth incentives, etc. (include attachment, if preferred)</p>				
REORDER	REORDER DISCOUNT	0%				
	REORDER TERMS	NET 30				
	REORDER FREIGHT	FOB	FOB POINT	SLC, UT		
SSL REBATE DETAILS	<p>Please use the space below to provide details on any rebate program and qualifications you are offering:</p>					
SPECIAL OFFERS	<p>Please use the space below to provide details on specific SSL Special Model Offers (include attachment, if preferred)</p>					
MARKETING	MARKETING ASSISTANCE	<p>Please use the space below to detail any additional marketing support: Mark Down Funds, Co-op, Promoboxx, Locally, etc. Locally.com can be used to share dealer location and inventory. Dealer information will be linked through Black Diamond website. For all in-store requests please work with regional sales representatives. Workbook password is bdspring2021.</p>				
	CONTACT PERSON	Kevin McNally	EMAIL	Kevin.McNally@bdel.com		
	DIGITAL CATALOG LINK	https://online.flippingbook.com/view/177681/				
CUSTOMER SERVICE	CS REP	Andrew Slater				
	CS EMAIL	Andrew.Slater@bdel.com				
	CS DIRECT PHONE	801-278-5552				
	COMPANY MAIN PHONE	800-775-5552				
CREDIT MANAGER	SUPPLIER	Black Diamond				
	CONTACT	Bernadette Verdin				
	EMAIL	berna@bdel.com				
	PHONE	801-365-5574				