



SPRING / SUMMER 21 AUTHORIZED PROGRAM

PLEASE COMPLETE ALL CELLS - THANK YOU

SUPPLIER INFO	SUPPLIER NAME	Black Diamond			
	SUPPLIER ADDRESS	2084 East 3900 South			
	CITY	Salt Lake City	STATE	UT ZIP 84124	
	WEBSITE LINK	www.blackdiamondequipment.com	B2B SITE	dealer.blackdiamondequipment.com	
	CATEGORY	APPAREL	SUB-CATEGORY	Outerwear, Sportswear, Accessories, Footwear	
PRESEASON PROGRAM INFO	ORDER DEADLINE	8/21/2020			
	ORDER DISCOUNT	12%			
	EARLY ORDER DISCOUNT (WHEN APPLICABLE)	NA	EARLY ORDER DEADLINE	NA	
	PAYMENT TERMS	N90			
	FREIGHT	FOB	FOB POINT	SLC, UT	
	START SHIP DATE	2/1/2020			
	ANTICIPATION	NA			
ADDITIONAL PROGRAM DETAILS	Please use the space below to provide any specific program details that are not listed above. For example: special terms, "prebook by" dates, freight incentives, one-time PO allowance, multi-category support, growth incentives, etc. (include attachment, if preferred) Bullet points stand out to the buyers better				
	RAINWEAR SPECIAL: 14% Discount on Treeline, Stormline, Fineline, and Highline Styles				
REORDER	REORDER DISCOUNT	0%			
	REORDER TERMS	N30			
	REORDER FREIGHT	FOB	FOB POINT	SLC, UT	
SPECIAL OFFERS	Please use the space below to provide details on specific SSL Special Model Offers (include attachment, if preferred)				
MARKETING	MARKETING ASSISTANCE	Please use the space below to detail any additional marketing support: Mark Down Funds, Co-op, Promoboxx, Locally, etc. Locally.com can be used to share dealer location and inventory. Dealer information will be linked through Black Diamond website. For all in-store requests please work with regional sales representative. Workbook password is bdspring2021.			
	CONTACT PERSON	Kevin McNally	EMAIL	Kevin.McNally@bdel.com	
	DIGITAL CATALOG LINK	https://www.dropbox.com/sh/9s4t30vgfi89mwu/AACHRMvQR7hh8XpgLGqLISPga?dl=0			
CUSTOMER SERVICE	CS REP	Andrew Slater	CREDIT MANAGER	SUPPLIER	Black Diamond
	CS EMAIL	Andrew.Slater@bdel.com		CONTACT	Bernadette Verdin
	CS DIRECT PHONE	801-278-5552		EMAIL	berna@bdel.com
	COMPANY MAIN PHONE	800-775-5552		PHONE	801-365-5574