



FALL / WINTER 2020 / 21 AUTHORIZED PROGRAM

PLEASE COMPLETE ALL CELLS - THANK YOU

SUPPLIER INFO	SUPPLIER NAME	Jack Wolfskin North America		
	SUPPLIER ADDRESS	TBD. Please use current Germany address until further notice.		
	CITY		STATE	
	ZIP			
	WEBSITE LINK	JackWolfskin.us (March 2020)	B2B SITE	
CATEGORY	APPAREL	SUB-CATEGORY	Outerwear, Sportswear, Footwear, Accessories, Packs/Equipment	

PRESEASON PROGRAM INFO	ORDER DEADLINE	2/7/2020		
	ORDER DISCOUNT	10% on orders \$5K or more. 5% under \$5K		
	EARLY ORDER DISCOUNT (WHEN APPLICABLE)	NA	EARLY ORDER DEADLINE	NA
	PAYMENT TERMS	2/15/2021 orders over \$5K. 1/15/2021 orders under \$5K.		
	FREIGHT	FOB	FOB POINT	TX
	START SHIP DATE	09/01/20		
	ANTICIPATION	NA		

ADDITIONAL PROGRAM DETAILS	Please use the space below to provide any specific program details that are not listed above. For example: special terms, "prebook by" dates, freight incentives, one-time PO allowance, multi-category support, growth incentives, etc. (include attachment, if preferred)		
	Jack Wolfskin End of Season Partner Rebate Program. Please see below: <i>Jack Wolfskin End of Season Rebate Opportunity</i> <i>1. Dealer agrees to share monthly sell-thru reports in season with JW Sales Management</i> <i>2. Dealer pays original invoice(s) for goods by due date</i> <i>3. Products that do not reach 50% sell thru by March 1, 2020 qualify for Rebate Program</i> <i>4. Rebate will be calculated at 10% of any Style/Color that has less than 50% sell-thru as of March 1.</i> <i>5. The Rebate amount will be applied as a credit memo to the account upon participation of next prebook season.</i>		

REORDER	REORDER DISCOUNT	5% if prebooked over \$5K		
	REORDER TERMS	N30		
	REORDER FREIGHT	FOB	FOB POINT	TX

SPECIAL OFFERS	Please use the space below to provide details on specific SSL Special Model Offers (include attachment, if preferred)		
	Offering HotBuy! at 15% off select M and W outerwear and K outerwear and footwear.		

MARKETING	MARKETING ASSISTANCE	Please use the space below to detail any additional marketing support: Mark Down Funds, Co-op, Promoboxx, Locally, etc.		
	CONTACT PERSON	Erin Breeze	EMAIL	erin.breeze@jackwolfskin.us
	DIGITAL CATALOG LINK	https://www.dropbox.com/sh/zsp32st1r3xnkxg/AACb0Hvumxvpc1q13xQTb6yna?dl=0		

CUSTOMER SERVICE	CS REP	Erin Breeze	CREDIT MANAGER	SUPPLIER	Jack Wolfskin US/Callaway Golf
	CS EMAIL	Erin.Breeze@jackwolfskin.us		CONTACT	Diana Schellin
	CS DIRECT PHONE	385-499-1777		EMAIL	Diana.Schellin@CallawayGolf.com
	COMPANY MAIN PHONE	385-499-1777		PHONE	760-804-4247