



FALL / WINTER 2020-21 APPROVED BUYING PROGRAM

SUPPLIER INFO	SUPPLIER NAME	Rossignol		
	SUPPLIER ADDRESS	1413 CENTER DRIVE; PO BOX 981060		
	CITY	Park City	STATE	UT ZIP 84098
	WEBSITE LINK	www.rossignol.com	B2B SITE	
	CATEGORY	NORDIC	SUB-CATEGORY	
PRESEASON PROGRAM INFO	ORDER DEADLINE	29-Feb-20		
	ORDER DISCOUNT	22%		
	EARLY ORDER DISCOUNT (WHEN APPLICABLE)		EARLY ORDER DEADLINE (WHEN APPLICABLE)	
	PAYMENT TERMS	City - Retail:100% 1/5/21; Rental/Demo:50% 2/5/21, 50% 3/5/21; Race: 100% 12/5/20; Pro: 50% 12/5/20, 50%		
	FREIGHT	Please see below & attached for details	FOB POINT	FOB Ogden
	START SHIP DATE	Retail: City:7/15/20, Area:8/15/20; Rental/Demo:10/1/20; *Race: 3/15/20 (some 20-21 race items will be available 3/15/20)		
	ANTICIPATION	N/A		
ADDITIONAL PROGRAM DETAILS	Please use the space below to provide any specific program details that are not listed above. For example: special terms, "prebook by" dates, freight incentives, on time PO allowance, multi-category support, growth incentives, etc. (include attachment, if preferred) Bullet points stand out to the buyers better			
	<p>Free Freight is available for members that complete Rossignol's Full Line Dealer program and place their orders by the below dates. See Rossignol Rep for details.</p> <p>Snowboard - Before February 1st, 2020</p> <p>Alpine/Nordic - Before February 29th, 2020</p>			
REORDER	REORDER DISCOUNT	Earned preseason discount		
	REORDER TERMS	30 days dating		
	REORDER FREIGHT	FOB Ogden	FOB POINT	FOB Ogden
SSL REBATE DETAILS	Please use the space below to provide details on any rebate program and qualifications you are offering:			
	N/A			
SPECIAL OFFERS	Please use the space below to provide details on specific SSL Special Model Offers (include attachment, if preferred)			
	N/A			
MARKETING	MARKETING ASSISTANCE	Please use the space below to detail any additional marketing support: Mark Down Funds, Co-op, Promoboxx, Locally, etc.		
		N/A		
	CONTACT PERSON	Marjie McKone	EMAIL	mmckone@rossignol.com
	DIGITAL CATALOG LINK	https://grouperossignol.imagerelay.com/login		
CUSTOMER SERVICE	CS REP	Jessica Sandiforth		
	CS EMAIL	jsandiforth@rossignol.com		
	CS DIRECT PHONE	435-252-3300 ext 3066		
	COMPANY MAIN PHONE	435-252-3300		
CREDIT MANAGER	SUPPLIER	Rossignol		
	CONTACT	Dana Clark		
	EMAIL	dclark@rossignol.com		
	PHONE	435-252-3650		



Rossignol SSL Program 2020 /2021 Alpine / Nordic / Snowboard



The following program is in effect for the 2020-21 season:

Preseason Discounts:

SSL members will receive a maximum discount of 19% on all Rossignol Hardgood products (Alpine/Nordic/Snowboard/Tech Equipment) regardless of volume.

Orders received on or before: "Snowboard/Nordic Early Buy" February 1st / "Alpine & Nordic" February 29th 2020 will receive an additional early order incentive of 3% off gross wholesale, bringing the preseason discount to 22%. Orders received after this date will receive Rossignol's standard discounts and dating.

Snowboard:	Orders received on or before February 1 st , 2020
Nordic Early Buy:	Orders received on or before February 1 st , 2020
Alpine:	Orders received on or before February 29 th , 2020
Nordic:	Orders received on or before February 29 th , 2020
Rental/demo:	Orders received on or before February 29 th , 2020

Shipping Windows & Payment Terms:

2020-21 preseason orders received on or before order deadlines will have the below shipping windows and payment terms:

Alpine Race	Ship Widow: March 15, - August 31, 2020	Payment: 100% December 5, 2020
City Shops	Ship Widow: July 15, - November 30, 2020	Payment: 100% January 5, 2021
Area Shops	Ship Widow: August 15, - November 30, 2020	Payment: 100% February 5, 2021
Lease	Ship Widow: July 15, - November 30, 2020	Payment: 50% December 5, 2020 / 50% January 5, 2021
Rental/Demo	Ship Widow: October 1, - November 30, 2020	Payment: 50% February 5, 2021 / 50% March 5, 2021

Reorders:

SSL members will receive their earned preseason discount on all reorders (excluding Focus Model).

Reorder dating is 30 days

Focus Model:

SSL has selected key 20/21 models from Rossignol for the Focus Model. These items will be at 30% Discount. All Focus Model items must be purchased by "Snowboard/Nordic Early Buy" February 1st / "Alpine & Nordic" February 29th 2020. After February 29th 2020 the items will only qualify for 19% discount.

Payment will be the same as preseason order.

Lease Program:

SSL members can purchase lease 20/21 products at a 26% discount off gross wholesale.

Payment for all lease product is:

Lease: 50% December 5, 2020 / 50% January 5, 2021

Freight Options

Full Line Dealer Freight Program:

SSL members that represent all Rossignol categories in "Alpine" and/or "Snowboard" and/or "Nordic" and bill through the group, will receive Free Freight on 20/21 preseason retail orders (BA "Basic", RP "Race", PS "Pro").

(To qualify, all orders must be received on or before "Snowboard/Nordic Early Buy" February 1st / "Alpine & Nordic" February 29th 2020)

Alpine – Free freight qualification.

- 8 Rossignol adult ski models (4 pair minimum)
- 6 Rossignol adult boot models (4 pair minimum)
- 3 Look adult binding models (4 pair minimum)
- 4 Rossignol pole models (4 pair minimum)
- \$1,000 of Tech Equipment at Net (Any Combo)

Snowboard – Free freight qualification.

- 6 Rossignol adult snowboards models (4 pair minimum)
- 4 Rossignol adult snowboards binding models (4 pair minimum)
- 2 Rossignol adult snowboards boot models (4 pair minimum)
- \$500 of Tech Equipment at Net. (Any Combo)

Nordic – Free freight qualification.

- 24 Rossignol adult ski pairs
- 24 Rossignol adult boot pairs
- 24 Rossignol adult pole pairs
- \$250 of Tech Equipment at Net.

Freight Option Program:

Group Rossignol's freight terms are FOB, Ogden, UT; however, SSL members may opt free freight on their preseason orders provided the discount be reduced by 3%. Examples of this option are as follows:

(To qualify, all orders must be received on or before "Snowboard/Nordic Early Buy" February 1st / "Alpine & Nordic" February 29th 2020)

- | | |
|--------------------------------|--------------|
| • Max preseason discount | 22% |
| Free freight option | 19% (22%-3%) |
| • Focus Model discount | 30% |
| Free freight option | 27% (30%-3%) |
| • Concentration model discount | 26% |
| Free freight option | 23% (26%-3%) |
| • Lease discount | 26% |
| Free freight option | 23% (26%-3%) |

Reorders will be FOB Ogden, UT and will be at the original preseason discount.

Focus Model:

SSL has selected key 20/21 models from Rossignol for the Focus Model. These items will be at 30% Discount. All Focus Model items must be purchased by "Snowboard/Nordic Early Buy" February 1st / "Alpine & Nordic" February 29th 2020. After February 29th 2020 the items will only qualify for 19% discount. Payment will be the same as preseason order.

CATEGORY	CODE	MODEL	SIZES	SIDECUT LAST	RADIUS FLEX	MSRP	MAP	GROSS WHSLE	FOCUS DISCOUNT	FOCUS NET
MENS ALPINE										
FLAT SKI	RAJFJ02	EXPERIENCE 88 TI BASALT	166, 173, 180, 187	127/88/117	16.5 (180)	\$ 750.00	\$649.95	\$424.00	30%	\$296.80
SYSTEM SKI	RRJ01FJ	EXPERIENCE 88 TI BASALT_KONECT/SPX 12 GW	166, 173, 180, 187	127/88/117	16.5 (180)	\$ 950.00	\$849.95	\$555.00	30%	\$388.50
SYSTEM SKI	RRJ01FH	EXPERIENCE 80 CI_XPRESS ² /XPRESS 11 GW	150, 158, 166, 174, 182	123/80/113	15 (174)	\$ 700.00	\$599.95	\$392.00	30%	\$274.40
FLAT SKI	RAJMI01	BLACKOPS SENDER	164, 172, 178, 186	138/104/128	18 (178)	\$ 800.00	\$699.95	\$457.00	30%	\$319.90
SYSTEM SKI	RRJ04MJ	BLACKOPS SENDER_KONECT/NX 12 GW	154,164, 172, 178, 186	138/104/128	18 (178)	\$1,000.00	\$899.95	\$588.00	30%	\$411.60
FLAT SKI	RAJML01	BLACKOPS ESCAPER	156, 164, 172, 178, 186	128/94/118	19 (178)	\$ 700.00	\$599.95	\$392.00	30%	\$274.40
SYSTEM SKI	RRJ05ML	BLACKOPS ESCAPER_KONECT/NX 12 GW	156, 164, 172, 178, 186	128/94/118	19 (178)	\$ 900.00	\$799.95	\$523.00	30%	\$366.10
FLAT SKI	RAJMF01	BLACKOPS HOLYSHRED	162, 172, 182, 192	131/98/121	19 (182)	\$ 800.00	\$699.95	\$457.00	30%	\$319.90
BOOT	RBI2130	ALLSPEED 100 - DARK BLUE	24.5-31.5 (½ sizes for USA)	102mm	100	\$ 500.00	\$399.95	\$258.00	30%	\$180.60
BOOT	RBJ8010	SPEED 120 - BLACK	24.5-31.5 (½ sizes for USA)	104mm	120	\$ 550.00	\$399.95	\$260.00	30%	\$182.00
POLES	RDG2040	POKER PRO	110-135 X 5cm	6061 DURAL Ø18	WC GRIP / 85 & 60mm	\$ 60.00		\$ 31.00	30%	\$ 21.70
POLES	RDJ2000	TACTIC BLACK/RED	110-135 X 5cm	6061 DURAL Ø18	BI-MAT / 60mm	\$ 40.00		\$ 16.00	30%	\$ 11.20
POLES	RDJ2010	TACTIC GREY/BLACK	110-135 X 5cm	6061 DURAL Ø18	BI-MAT / 60mm	\$ 40.00		\$ 16.00	30%	\$ 11.20
POLES	RDJ2020	TACTIC BLACK/MILITARY GREEN	110-135 X 5cm	6061 DURAL Ø18	BI-MAT / 60mm	\$ 40.00		\$ 16.00	30%	\$ 11.20
MENS SNOWBOARD										
SNOWBOARD	REJWC11	TEMPLAR	153, 155, 158	ALL-MOUNTAIN (40/60)	YES	\$ 449.95	\$449.95	\$259.00	30%	\$181.30
SNOWBOARD	REJWC12	TEMPLAR WIDE	156, 159, 162	ALL-MOUNTAIN (40/60)	YES	\$ 449.95	\$449.95	\$259.00	30%	\$181.30
SNOWBOARD	REJWC50	SAWBLADE	145, 150, 155	AUTO TURN (20/80)	YES	\$ 399.95	\$399.95	\$229.00	30%	\$160.30
SNOWBOARD	REJWC52	SAWBLADE WIDE	155, 160	AUTO TURN (20/80)	YES	\$ 399.95	\$399.95	\$229.00	30%	\$160.30
SNOWBOARD	REJWP10	CIRCUIT	145, 150, 155, 160, 165	AUTO TURN (20/80)		\$ 349.95	\$349.95	\$180.00	30%	\$126.00
SNOWBOARD	REJWP12	CIRCUIT WIDE	156, 161, 166	AUTO TURN (20/80)		\$ 349.95	\$349.95	\$180.00	30%	\$126.00
SNOWBOARD BIND	RGJ0008	VIPER M/L	M/L	USM 9+		\$ 159.95	\$159.95	\$103.00	30%	\$ 72.10
SNOWBOARD BIND	RGJ0031	VIPER S/M	S/M	USM 4-8.5		\$ 159.95	\$159.95	\$103.00	30%	\$ 72.10
SNOWBOARD BIND	RGJ0015	BATTLE B&W XL	XL	USM 12+		\$ 129.95		\$ 84.00	30%	\$ 58.80
SNOWBOARD BIND	RGJ0017	BATTLE B&W M/L	M/L	USM 9-11.5		\$ 129.95		\$ 84.00	30%	\$ 58.80
SNOWBOARD BIND	RGJ0018	BATTLE B&W S/M	S/M	USM 4-8.5		\$ 129.95		\$ 84.00	30%	\$ 58.80
SNOWBOARD BOOT	RFJ0013	CRANK BOA H3 BROWN/ORANGE (MEN)	USM 6.0-14.0+ NO HALF SIZES	BOA		\$ 229.95		\$142.00	30%	\$ 99.40
SNOWBOARD BOOT	RFJ0020	CRANK BOA H3 BLACK (MEN)	USM 6.0-14.0+ NO HALF SIZES	BOA		\$ 229.95		\$142.00	30%	\$ 99.40
WOMENS ALPINE										
SYSTEM SKI	RRJ02FH	EXPERIENCE 80 CI_W_XPRESSw/XPRESS 11w GW	142, 150, 158, 166, 174	123/80/113	12 (158)	\$ 700.00	\$599.95	\$392.00	30%	\$274.40
FLAT SKI	RAJMI03	BLACKOPS W RALLYBIRD	154, 162, 170	137/101/127	13 (170)	\$ 800.00	\$699.95	\$457.00	30%	\$319.90
SYSTEM SKI	RRJ08MJ	BLACK OPS W RALLYBIRD_NX12 KONECT GW RENT	154, 162, 170	137/101/127	13 (170)	\$1,075.00	\$899.95	\$602.00	30%	\$421.40
FLAT SKI	RAJML03	BLACKOPS W STARGAZER	154, 162, 170	127/94/117	16 (170)	\$ 700.00	\$599.95	\$392.00	30%	\$274.40
SYSTEM SKI	RRJ09ML	BLACKOPS W STARGAZER_XPRESSw/XPRESS 11w GW	154, 162, 170	127/94/117	16 (170)	\$ 850.00	\$749.95	\$490.00	30%	\$343.00
FLAT SKI	RAJMF02	BLACKOPS W BLAZER	160, 170	131/98/121	16 (170)	\$ 800.00	\$699.95	\$457.00	30%	\$319.90
BOOT	RBJ2200	PURE PRO HEAT - NIGHT BLACK	22.5-27.5 (½ sizes for USA)	100mm	100	\$ 750.00	\$599.95	\$390.00	30%	\$273.00
BOOT	RBJ2290	PURE PRO 80 - SOFT BLACK	22.5-27.5 (½ sizes for USA)	100mm	80	\$ 500.00	\$399.95	\$260.00	30%	\$182.00
POLES	RDG5030	DOUBLE DIAMOND PRO	105-125 X 5cm	6061 DURAL Ø16	WMN BI-MAT / 85 & 60mm	\$ 60.00		\$ 31.00	30%	\$ 21.70
POLES	RDJ5030	ELECTRA - BLACK	105-125 X 5cm	6061 DURAL Ø16	WMN MONO / 60mm	\$ 40.00		\$ 16.00	30%	\$ 11.20
POLES	RDJ5040	ELECTRA - KAKI	105-125 X 5cm	6061 DURAL Ø16	WMN MONO / 60mm	\$ 40.00		\$ 16.00	30%	\$ 11.20
POLES	RDJ5050	ELECTRA - WHITE	105-125 X 5cm	6061 DURAL Ø16	WMN MONO / 60mm	\$ 40.00		\$ 16.00	30%	\$ 11.20
WOMENS SNOWBOARD										
SNOWBOARD	REJWC19	FRENNEMY	144, 147, 150, 153	ALL-MOUNTAIN (40/60)	YES	\$ 449.95	\$449.95	\$259.00	30%	\$181.30
SNOWBOARD	REJWC70	MERAKI	140, 145, 150	AUTO TURN (20/80)	YES	\$ 399.95	\$399.95	\$229.00	30%	\$160.30
SNOWBOARD	REJWC24	GALA	142, 146, 150, 154	AUTO TURN (20/80)		\$ 349.95	\$349.95	\$180.00	30%	\$126.00
SNOWBOARD BIND	RGJ0009	VOODOO S/M	S/M	USW 5-9		\$ 159.95	\$159.95	\$103.00	30%	\$ 72.10
SNOWBOARD BIND	RGJ0020	GALA S/M	S/M	USW 5-9		\$ 129.95		\$ 84.00	30%	\$ 58.80
SNOWBOARD BOOT	RFJ0014	ALLEY BOA H3 (WOMEN)	USW 6.0-10.0+ NO HALF SIZES	BOA		\$ 229.95		\$142.00	30%	\$ 99.40
NORDIC PERFORMANCE										
NORDIC SYSTEM	RHJWF11	DELTA SPORT SKATING_IFP/RACE SKATE	160, 170, 180, 190	40/44/43/43	K7000	\$ 340.00		\$175.00	30%	\$122.50
NORDIC FLAT	RHIWF06	DELTA SPORT R-SKIN IFP	176, 186, 196, 201, 206	44/44/44	K7000 SKIN SPORT	\$ 260.00		\$130.00	30%	\$ 91.00
NORDIC BINDING	RJJ1003	RACE CLASSIC	IFP	NNN	PAIR	\$ 80.00		\$ 45.00	30%	\$ 31.50
NORDIC BOOT	RIJW210	X6 5C	35-49 (whole sizes only)	PERFORMANCE	SPORT	\$ 250.00		\$130.00	30%	\$ 91.00
NORDIC POLE	RDJ9580	FORCE 3	135-175 X 5cm	30% HS CARBON	CORK / ERGONOMIC RACE	\$ 105.00		\$ 52.00	30%	\$ 36.40
NORDIC TOURING										
NORDIC SYSTEM	RHJWF05	EVO XT 55 CUTBASE_IFP/TOUR STEP IN	165, 175, 185, 195	55/48/52	K5000 DOUBLE CUT	\$ 235.00		\$120.00	30%	\$ 84.00
NORDIC SYSTEM	RHJWF03	EVO XC 60 R-SKIN_IFP/CONTROL STEP IN	165, 175, 185, 195	60/50/55	K6000 SKIN SPORT	\$ 315.00		\$173.00	30%	\$121.10
NORDIC SYSTEM	RHJWC03	EVO OT 65 POSITRACK_IFP/CONTROL STEP IN	165, 175, 185, 195	65/53/60	POSITRACK	\$ 350.00		\$196.00	30%	\$137.20
NORDIC BOOT	RIJW160	XC5	35-49 (whole sizes only)	TOURING	TOURING	\$ 190.00		\$ 91.00	30%	\$ 63.70
NORDIC BOOT	RIJW450	XC5 FW	35-44 (whole sizes only)	TOURING WMS	TOURING	\$ 190.00		\$ 91.00	30%	\$ 63.70
NORDIC BOOT	RIJW090	XC2	35-49 (whole sizes only)	TOURING	TOURING	\$ 170.00		\$ 78.00	30%	\$ 54.60
NORDIC BOOT	RIJW440	XC2 FW	35-44 (whole sizes only)	TOURING WMS	TOURING	\$ 170.00		\$ 78.00	30%	\$ 54.60
NORDIC POLE	RDJ9540	FT 500	130-165 X 5cm	5086 ALU	INJECTION / LOOP	\$ 45.00		\$ 20.00	30%	\$ 14.00
NORDIC BACKCOUNTRY										
NORDIC SYSTEM	RHIWC24	BC 80 POSITRACK/BC AUTO	166, 176, 186, 196	100/80/90	POSITRACK	\$ 435.00		\$239.00	30%	\$167.30
NORDIC BOOT	RIIW830	BC X5	36-48 (whole sizes only)	BACKCOUNTRY	NNN BC	\$ 200.00		\$ 98.00	30%	\$ 68.60
NORDIC BOOT	RIIW820	BC 5 FW	35-44 (whole sizes only)	BACKCOUNTRY WMS	NNN BC	\$ 200.00		\$ 98.00	30%	\$ 68.60
NORDIC POLE	RDJ9540	FT 500	130-165 X 5cm	5086 ALU	INJECTION / LOOP	\$ 45.00		\$ 20.00	30%	\$ 14.00
NORDIC JUNIOR										
NORDIC SYSTEM	RHJWC10	EVO XC ACTION 55 JR_AR_IFP/TOUR STEP IN JR	110, 130, 150	54/48/52	CUT BASE	\$ 195.00		\$120.00	26%	\$ 88.80
NORDIC BOOT	RIHW600	X1 JR	26-40 (whole sizes only)	JUNIOR	JUNIOR	\$ 95.00		\$ 46.00	26%	\$ 34.04
NORDIC POLE	RDJ9500	FT 501	80-130 X 5cm	5086 ALU	INJECTION / LOOP	\$ 35.00		\$ 16.00	26%	\$ 11.84

Lease Program:

SSL members can purchase lease 20/21 products at a 26% discount off gross wholesale. Please see below for lease models. Payment for all lease product is:

Lease: 50% December 5, 2021 / 50% January 5, 2021

CODE	MODEL	SIZES	SIDECUT / LAST MATERIAL	MSRP	MAP	GROSS WHSLE	LEASE DISCOUNT	LEASE NET
ADULT ALPINE SKI LEASE								
RRJ03LI	REACT 2_XPRESS ² /XPRESS 10 GW	146, 154, 162, 170	123/74/109	\$ 500.00		\$ 247.00	26%	\$ 182.78
RRJ05LI	NOVA 2_XPRESSw/XPRESS 10w GW	136, 144, 152, 160	122/74/108	\$ 500.00		\$ 247.00	26%	\$ 182.78
TWEENER ALPINE SKI LEASE								
RRJ03SP	SPRAYER_XPRESS ² /XPRESS 10 GW	138, 148, 158, 168, 178	110/80/103	\$ 450.00		\$ 228.00	26%	\$ 168.72
RRJ01SP	TRIXIE_XPRESSw/XPRESS 10w GW	138, 148, 158	110/80/103	\$ 450.00		\$ 228.00	26%	\$ 168.72
JUNIOR ALPINE SKI LEASE								
RRJ01Y	HERO JR_XPRESS JR/XPRESS JR 7 GW (140-150)	140, 150	108/67/94	\$ 350.00		\$ 176.00	26%	\$ 130.24
RRJ02Y	HERO JR_KID-X/KID 4 GW (100-130)	100, 110, 120, 130	108/67/94	\$ 300.00		\$ 153.00	26%	\$ 113.22
RAJWE04	HERO PRO_TEAM 4 GW (70, 80, 92)	70, 80, 92	104/72/96	\$ 300.00		\$ 153.00	26%	\$ 113.22
RRJ01C	EXPERIENCE PRO_XPRESS JR/XPRESS JR 7 GW (128-140)	128, 140	107/76/99	\$ 350.00		\$ 176.00	26%	\$ 130.24
RRJ03C	EXPERIENCE PRO_KID-X/KID 4 GW (104-140)	104, 110, 116, 122, 128, 140	107/76/99	\$ 300.00		\$ 153.00	26%	\$ 113.22
RAJWE01	EXPERIENCE PRO_TEAM 4 GW (70, 80, 92)	70, 80, 92	104/72/96	\$ 300.00		\$ 153.00	26%	\$ 113.22
RRJ02C	EXPERIENCE PRO_W_XPRESS JR/XPRESS JR 7 GW (128-140)	128, 140	107/76/99	\$ 350.00		\$ 176.00	26%	\$ 130.24
RRJ04C	EXPERIENCE PRO_W_KID-X/KID 4 GW (104-140)	104, 110, 116, 122, 128, 140	107/76/99	\$ 300.00		\$ 153.00	26%	\$ 113.22
RAJWE02	EXPERIENCE PRO_W_TEAM 4 GW (70, 80, 92)	70, 80, 92	104/72/96	\$ 300.00		\$ 153.00	26%	\$ 113.22
RRJ05C	TERRAIN RTL_KID-X/KID 4 GW (104 - 140)	104, 110, 116, 122, 128, 140	107/76/99			\$ 153.00	26%	\$ 113.22
RRJ01WE	TERRAIN RTL_KID-X/KID 4 GW (70, 80, 92)	70, 80, 92	104/72/96			\$ 153.00	26%	\$ 113.22
RRH09C	TERRAIN RTL_KID-X/KID 4 GW (104 - 140)	104, 110, 116, 122, 128, 140	107/76/99			\$ 153.00	26%	\$ 113.22
RRH05WE	TERRAIN RTL_KID-X/KID 4 GW (70, 80, 92)	70, 80, 92	104/72/96			\$ 153.00	26%	\$ 113.22
JUNIOR ALPINE SKI LEASE								
RBJ5050	HERO J4 - WHITE	22.5-26.5 (½ sizes only)	JUNIOR	\$ 200.00		\$ 93.00	26%	\$ 68.82
RBJ5070	COMP J4 - BLACK 20-21	22.5-26.5 (½ sizes only)	JUNIOR	\$ 200.00		\$ 93.00	26%	\$ 68.82
RBJ5080	FUN GIRL J4 - WHITE	22.5-26.5 (½ sizes only)	JUNIOR	\$ 200.00		\$ 93.00	26%	\$ 68.82
RBJ5100	HERO J3 - WHITE	18.5-21.5 (½ sizes only)	JUNIOR	\$ 180.00		\$ 80.00	26%	\$ 59.20
RBJ5120	COMP J3 - BLACK 20-21	18.5-21.5 (½ sizes only)	JUNIOR	\$ 180.00		\$ 80.00	26%	\$ 59.20
RBJ5130	FUN GIRL J3 - WHITE	18.5-21.5 (½ sizes only)	JUNIOR	\$ 180.00		\$ 80.00	26%	\$ 59.20
RBJ6020	COMP J1 - BLACK 20-21	15.5-19.5 (½ sizes only)	KID	\$ 170.00		\$ 74.00	26%	\$ 54.76
RBJ6030	FUN GIRL J1 - WHITE	15.5-19.5 (½ sizes only)	KID	\$ 170.00		\$ 74.00	26%	\$ 54.76
JUNIOR SNOWBOARD LEASE								
REJWC60	JIBFLUENCE	130, 135, 140, 145, 150	AUTO TURN (20/80)	\$ 319.95		\$ 199.00	26%	\$ 147.26
REJWC16	ALIAS	130, 135, 140, 145	AUTO TURN (20/80)	\$ 269.95		\$ 168.00	26%	\$ 124.32
REJWP20	SCAN	100, 110, 120	AUTO TURN (20/80)	\$ 199.95		\$ 124.00	26%	\$ 91.76
REJWC14	SCAN SMALLS	80, 90	AUTO TURN (20/80)	\$ 199.95		\$ 124.00	26%	\$ 91.76
JUNIOR SNOWBOARD BINDING LEASE								
RGI0015	BATTLE B&W XL	XL	USM 12+	\$ 129.95		\$ 84.00	26%	\$ 62.16
RGI0017	BATTLE B&W M/L	M/L	USM 9-11.5	\$ 129.95		\$ 84.00	26%	\$ 62.16
RGI0018	BATTLE B&W S/M	S/M	USM 4-8.5	\$ 129.95		\$ 84.00	26%	\$ 62.16
RGG0022	ROOKIE S	S	USJ 2-3.5	\$ 109.95		\$ 77.00	26%	\$ 56.98
RGG0023	ROOKIE XS	XS	USJ 13-1	\$ 89.95		\$ 63.00	26%	\$ 46.62
JUNIOR SNOWBOARD BOOTS LEASE								
RFJ0003	CRUMB	1.0-5.0 + NO 1/2 SIZES	VELCRO			\$ 95.00	26%	\$ 70.30
RFJ0002	CRUMB KIDS	11-13 KIDS	VELCRO			\$ 90.00	26%	\$ 66.60
RFJ0001	CRUMB TODDLER	10-11 KIDS	VELCRO			\$ 85.00	26%	\$ 62.90
JUNIOR NORDIC SKI LEASE								
RHIWC12	X-TOUR VENTURE JR WAXLESS IFP/TOUR STEP IN JR (SS)	90, 100, 110, 120, 130, 140	51/49/50	\$ 175.00		\$ 99.00	26%	\$ 73.26
RHIWC13	X-TOUR VENTURE JR WAXLESS IFP/TOUR STEP IN JR (LS)	150, 160, 170	51/49/50	\$ 175.00		\$ 99.00	26%	\$ 73.26
RHJWC10	EVO XC ACTION 55 JR AR_IFP/TOUR STEP IN JR	110, 130, 150	54/48/52	\$ 195.00		\$ 120.00	26%	\$ 88.80
JUNIOR NORDIC BOOT LEASE								
RII5660	X-IUM J COMBI	33-42 (whole sizes only)	PERFORMANCE	\$ 250.00		\$ 132.00	26%	\$ 97.68
RIHW650	COMP J	30-42 (whole sizes only)	JUNIOR	\$ 170.00		\$ 79.00	26%	\$ 58.46
RIHW600	X1 JR	26-40 (whole sizes only)	JUNIOR	\$ 95.00		\$ 46.00	26%	\$ 34.04
JUNIOR NORDIC POLE LEASE								
RDI9500	FT 501	80-130 X 5cm	5086 ALU	\$ 35.00		\$ 16.00	26%	\$ 11.84

RACE DISCOUNT:	22.00%
RACE TERMS:	100% 12/5/20 or Net 30
RACE ADD INFO:	

RENTAL DISCOUNT:	22.00%
RENTAL TERMS:	50% 2/5/21, 50% 3/5/21
RENTAL ADD INFO:	

PRO DISCOUNT:	22.00%
PRO TERMS:	50% 12/5/20, 50% 1/5/21
PRO ADD INFO:	

DEMO DISCOUNT:	22.00%
DEMO TERMS:	50% 2/5/21, 50% 3/5/21
DEMO ADD INFO:	

LEASE DISCOUNT:	26.00%
LEASE TERMS:	50% 12/5/20, 50% 1/5/21
LEASE ADD INFO:	