

## SPRING/SUMMER 2021 AUTHORIZED PROGRAM

| SUPPLIER INFO                               | SUPPLIER NAME   | AIRHEAD                                 |  |                 |                   |                          |                   |                  |  |
|---|---|---|--|-----------------|-------------------|--------------------------|-------------------|------------------|--|
|   | SUPPLIER ADDRESS  | 12000 E 4                               | 5TH AVE UNIT 104   |                 |                   |                          |                   |                  |  |
|   | CITY  | DENVER                                  | STATE CO ZIP   |                 | ZIP               | 80239                    |                   |                  |  |
|   | WEBSITE LINK  | WWW.AI                                  | RHEAD.COM  | B2B SIT         | Έ                 |                          |                   |                  |  |
|   | CATEGORY  | WATERSP                                 | ORTS   | SUB-CA          | TEGORY            |                          |                   |                  |  |
| 0   | ORDER DEADLINE  |   | no order deadline for summer 2021  |                 |                   |                          |                   |                  |  |
| PRESEASON PROGRAM INFO                      | ORDER DISCOUNT  |   | Show Specails noted on summer 2021 order form per line   |                 |                   |                          |                   |                  |  |
|   | EARLY ORDER DISCOUNT (WHEN APPLICABLE)  |   | show specials Due by 10-12-20, must shipby 3-10-21  E.O.DEADUNE 10/12/20   |                 |                   |                          |                   | 10/12/20         |  |
|   | PAYMENT TERMS   |   | net 60, net 90 show orders MUST SAY SHOW ORDER   |                 |                   |                          |                   |                  |  |
|   | FREIGHT   |   | PPF over \$3500 to one location FOB POINT Denver CO 80239  |                 |                   |                          |                   |                  |  |
|   | START SHIP DATE   |   | 12/1/21  |                 |                   |                          |                   |                  |  |
|   | ANTICIPATION  |   | none   |                 |                   |                          |                   |                  |  |
|   |   |   |  |                 |                   |                          |                   |                  |  |
| AILS  | Please use the space below to provide any specific program details that are not listed above. For example: special terms, "prebook by" dates, freight incentives, one-time PO allowance, multi-category support, growth incentives, etc. (include attachment, if preferred) |   |  |                 |                   |                          |                   |                  |  |
| ADDITIONAL PROGRAM DETAILS                  | Must order in case packs. Drop ship program avaiable please contact Jeff Turner jefft@airhead.com for details and pricing   |   |  |                 |                   |                          |                   |                  |  |
| ΣAΜ   |   |   |  |                 |                   |                          |                   |                  |  |
| SOGE  |   |   |  |                 |                   |                          |                   |                  |  |
| AL PI                                       |   |   |  |                 |                   |                          |                   |                  |  |
| NOI.  |   |   |  |                 |                   |                          |                   |                  |  |
| LIGG  |   |   |  |                 |                   |                          |                   |                  |  |
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| 85  | REORDER DISCOUNT  | none                                    |  |                 |                   |                          |                   |                  |  |
|   |   | net 60                                  |  |                 |                   |                          |                   |                  |  |
| ORDE  | REORDER TERMS   | net 60                                  |  |                 |                   |                          |                   |                  |  |
| REORDER                                     | REORDER FREIGHT   |   | one location   |                 |                   |                          | FOB POINT         | Denver, CO 80239 |  |
|   | REORDER FREIGHT   | \$3500 to                               |  | n and qualifi   | cations you are   | e offering:              | FOB POINT         | Denver, CO 80239 |  |
|   | REORDER FREIGHT   | \$3500 to                               | one location<br>e details on any rebate prograr  | n and qualifi   | cations you are   | e offering:              | FOB POINT         | Denver, CO 80239 |  |
|   | REORDER FREIGHT Please use the space below  | \$3500 to                               |  | n and qualifi   | cations you are   | offering:                | FOB POINT         | Denver, CO 80239 |  |
|   | REORDER FREIGHT Please use the space below  | \$3500 to                               |  | n and qualifi   | cations you are   | e offering:              | FOB POINT         | Denver, CO 80239 |  |
| L REBATE DETAILS                            | REORDER FREIGHT Please use the space below  | \$3500 to                               |  | n and qualifi   | cations you are   | e offering:              | FOB POINT         | Denver, CO 80239 |  |
|   | REORDER FREIGHT Please use the space below  | \$3500 to                               |  | n and qualifi   | cations you are   | e offering:              | FOB POINT         | Denver, CO 80239 |  |
| L REBATE DETAILS                            | REORDER FREIGHT  Please use the space below none  | \$3500 to                               |  |                 |                   |                          | FOB POINT         | Denver, CO 80239 |  |
| SSL REBATE DETAILS                          | REORDER FREIGHT  Please use the space below none  | \$3500 to                               | e details on any rebate prograr  |                 |                   |                          | FOB POINT         | Denver, CO 80239 |  |
| SSL REBATE DETAILS                          | Please use the space below none  Please use the space below none  | \$3500 to                               | e details on any rebate prograr  |                 |                   |                          | FOB POINT         | Denver, CO 80239 |  |
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| SPECIAL OFFERS SSL REBATE DETAILS           | Please use the space below none  Please use the space below to show specails due by 10-12   | \$3500 to                               | e details on any rebate progran  | fers (include a | ttachment, if pre | ferred)                  |                   |                  |  |
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| SPECIAL OFFERS SSL REBATE DETAILS           | Please use the space below none  Please use the space below to show specails due by 10-12  MARKETING ASSISTANCE   | \$3500 to v to provide provide deta -20 | e details on any rebate progran  | fers (include a | ttachment, if pre | ferred)                  |                   |                  |  |
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| MARKETING SPECIAL OFFERS SSL REBATE DETAILS | Please use the space below none  Please use the space below to show specails due by 10-12  MARKETING ASSISTANCE  CONTACT PERSON  DIGITAL CATALOG LINK   | \$3500 to v to provide provide deta -20 | e details on any rebate program  | fers (include a | ttachment, if pre | ferred)<br>Down Funds, C | Co-op, Promoboxx, | Locally, etc.    |  |
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