



FALL / WINTER 2020-21 APPROVED BUYING PROGRAM

SUPPLIER INFO	SUPPLIER NAME	Low Pressure Studio (Nidecker-Flow)		
	SUPPLIER ADDRESS	55 S Atlantic St. #202		
	CITY	Seattle	STATE	WA
			ZIP	98134
	WEBSITE LINK	www.nidecker.com & www.flow-bindings.cc	B2B SITE	
CATEGORY	Snowboard Hardgoods	SUB-CATEGORY		

PRESEASON PROGRAM INFO	ORDER DEADLINE	February 15 2020 & March 15 2020 depending on requested delivery		
	ORDER DISCOUNT	10%		
	EARLY ORDER DISCOUNT (WHEN APPLICABLE)		EARLY ORDER DEADLINE (WHEN APPLICABLE)	
	PAYMENT TERMS	120 Days		
	FREIGHT	FOB Seattle	FOB POINT	
	START SHIP DATE	August 15 2020 & September 15 2020 Depending on order submission date		
	ANTICIPATION			

ADDITIONAL PROGRAM DETAILS	Please use the space below to provide any specific program details that are not listed above. For example: special terms, "prebook by" dates, freight incentives, one-time PO allowance, multi-category support, growth incentives, etc. (include attachment, if preferred) Bullet points stand out to the buyers better		

REORDER	REORDER DISCOUNT	Same as Pre-book Discount		
	REORDER TERMS	60 Days		
	REORDER FREIGHT	FOB Seattle	FOB POINT	

SSL REBATE DETAILS	Please use the space below to provide details on any rebate program and qualifications you are offering:		

SPECIAL OFFERS	Please use the space below to provide details on specific SSL Special Model Offers (include attachment, if preferred)		
	Accounts can receive up to an additional 6% discount based off of their volume and category support		

MARKETING	MARKETING ASSISTANCE	Please use the space below to detail any additional marketing support: Mark Down Funds, Co-op, Promoboxx, Locally, etc.		
	CONTACT PERSON	Kevin Addy	EMAIL	kaddy@lowpressure.com
	DIGITAL CATALOG LINK			

CUSTOMER SERVICE	CS REP	Nick Nero	CREDIT MANAGER	SUPPLIER	Low Pressure Studio (Nidecker-Flow)
	CS EMAIL	nick@lowpressurestudio.com		CONTACT	Jackie Flannagan
	CS DIRECT PHONE			EMAIL	jackie@lowpressurestudio.com
	COMPANY MAIN PHONE	206.682.1429		PHONE	206.682.1429



Nidecker-Flow/SSL 20/21 Concentration Models

Model	Wholesale	Retail	Base Margin	SSL Stnd Net Wholesale -10%	SSL Show Special Net Price -25%	Retail Margin @ Show Special Price
Men's						
Escape-Snowboard	\$ 253.00	\$ 419.95	40%	\$ 227.70	\$ 189.75	55%
Fuse/ Fuse Hybrid	\$ 162.70	\$ 269.95	40%	\$ 146.43	\$ 122.03	55%
Triton BOA Focus-Boot	\$ 162.70	\$ 269.95	40%	\$ 146.43	\$ 122.03	55%
Women's						
Venus - Snowboard	\$ 222.90	\$ 369.95	40%	\$ 200.61	\$ 167.18	55%
Onyx Coiler - Boot	\$ 138.60	\$ 229.95	40%	\$ 124.74	\$ 103.95	55%
Mayon Fusion - Binding	\$ 132.50	\$ 219.95	40%	\$ 119.25	\$ 99.38	55%