



FALL / WINTER 2020 / 21 AUTHORIZED PROGRAM

PLEASE COMPLETE ALL CELLS - THANK YOU

SUPPLIER INFO	SUPPLIER NAME	Salomon				
	SUPPLIER ADDRESS	2030 Lincoln Ave				
	CITY	Ogden	STATE	UT	ZIP	84401
	WEBSITE LINK	www.salomon.com	B2B SITE	sales.amersports.com		
	CATEGORY	FOOTWEAR	SUB-CATEGORY			

PRESEASON PROGRAM INFO	ORDER DEADLINE	1/31/2020		
	ORDER DISCOUNT	8-12%		
	EARLY ORDER DISCOUNT (WHEN APPLICABLE)	NA	EARLY ORDER DEADLINE	NA
	PAYMENT TERMS	N90		
	FREIGHT	FOB	FOB POINT	TN
	START SHIP DATE	8/1/2020		
	ANTICIPATION	NA		

ADDITIONAL PROGRAM DETAILS	Please use the space below to provide any specific program details that are not listed above. For example: special terms, "prebook by" dates, freight incentives, one-time PO allowance, multi-category support, growth incentives, etc. (include attachment, if preferred) Bullet points stand out to the buyers better					
	Orders received on or before January 31st:					
	PRE-SEASON TOTAL	ORDER TYPE	DISCOUNT	ORDER REQUIREMENT*	POTENTIAL TOTAL	PAYMENT TERMS
	\$3,000+	Pre-season	8%	4%	12%	Net 90
	Re-order	4%	4%	8%	Net 30	
	Order Requirement* FW20 pre-season order volume must meet or exceed FW19 pre-season order in dollars					

REORDER	REORDER DISCOUNT	4-8%		
	REORDER TERMS	N30		
	REORDER FREIGHT	FOB	FOB POINT	TN

SPECIAL OFFERS	Please use the space below to provide details on specific SSL Special Model Offers (include attachment, if preferred)									
	ORDER TYPE			SPECIALS DISCOUNT			PAYMENT TERMS			
	Pre-season Group Promotion			20%			Net 90			
	Re-order			EARNED RE-ORDER			Net 30			
	WINTER	COLOR	GENDER	NEW - C/O	MSRP	WHSL	DISCOUNT*	NET	YOUR MARGIN	
	VAYA BLAZE TS CSWP	ANY COLOR	W	NEW	\$ 140.00	\$ 77.00	20%	\$ 61.60	56%	
X REVEAL CHUKKA CSWP	ANY COLOR	M	NEW	\$ 140.00	\$ 77.00	20%	\$ 61.60	56%		
	Group Promotion Provisions One time 20% discount on styles listed on "Footwear Specials" list. May not exceed 20% of total pre-season order volume.									

MARKETING	MARKETING ASSISTANCE	Please use the space below to detail any additional marketing support: Mark Down Funds, Co-op, Promoboxx, Locally, etc. Promoboxx and Locally		
	CONTACT PERSON		EMAIL	
	DIGITAL CATALOG LINK	https://www.dropbox.com/sh/fq3qvioa03hrexo/AAAFyEhJCl-qyFt9BvytGvZwa?dl=0		

CUSTOMER SERVICE	CS REP	ASWO Dealer Services	CREDIT MANAGER	SUPPLIER	Amer Sports
	CS EMAIL	csaswo@amersports.com		CONTACT	Paul Amante
	CS DIRECT PHONE	(800) 654-2668		EMAIL	Paul.Amante@amersports.com
	COMPANY MAIN PHONE	(801) 624-7500		PHONE	(801) 624-7539