



Spring/Summer 2021 AUTHORIZED PROGRAM

PLEASE COMPLETE ALL CELLS - THANK YOU

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|---------------|------------------|--|--------------|--|-----|-------|
| SUPPLIER INFO | SUPPLIER NAME | KÜHL Clothing | | | | |
| | SUPPLIER ADDRESS | 1635 S. 5070 W. Suite C | | | | |
| | CITY | Salt Lake City | STATE | UT | ZIP | 84104 |
| | WEBSITE LINK | www.kuhl.com | B2B SITE | www.kuhl.com/dealer | | |
| | CATEGORY | Apparel | SUB-CATEGORY | Sportswear, Casualwear, Outerwear | | |

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|------------------------|--|---|----------------------|---------|--|
| PRESEASON PROGRAM INFO | ORDER DEADLINE | August 1st, 2020 | | | |
| | ORDER DISCOUNT | See program details below | | | |
| | EARLY ORDER DISCOUNT (WHEN APPLICABLE) | N/A | EARLY ORDER DEADLINE | N/A | |
| | PAYMENT TERMS | N90 (THROUGH SSL PROGRAM ONLY) | | | |
| | FREIGHT | FOB | FOB POINT | SLC, UT | |
| | START SHIP DATE | Carryover Style Color- 1/1/21; New Styles Color- 3/1/2021- *Also notated on the program guide | | | |
| | ANTICIPATION | NA | | | |

| ADDITIONAL PROGRAM DETAILS | Please use the space below to provide any specific program details that are not listed above. For example: special terms, "prebook by" dates, freight incentives, one-time PO allowance, multi-category support, growth incentives, etc. (include attachment, if preferred) Bullet points stand out to the buyers better | | | | | | | | | | | | |
|----------------------------|---|--|--|--|------------------|--|---------------------|----------|-----------------|----|--------------------|----|-----------|
| | <p>\$5K Minimum pre-book order- N90 terms on all prebook orders that are being billed direct through SSL.</p> <table border="1"> <thead> <tr> <th colspan="2">Volume discount:</th> </tr> <tr> <th>Order Dollar Amount</th> <th>Discount</th> </tr> </thead> <tbody> <tr> <td>\$5,000-\$7,999</td> <td>5%</td> </tr> <tr> <td>\$8,000 - \$14,999</td> <td>7%</td> </tr> <tr> <td>\$15,000+</td> <td>8%</td> </tr> </tbody> </table> | | | | Volume discount: | | Order Dollar Amount | Discount | \$5,000-\$7,999 | 5% | \$8,000 - \$14,999 | 7% | \$15,000+ |
| Volume discount: | | | | | | | | | | | | | |
| Order Dollar Amount | Discount | | | | | | | | | | | | |
| \$5,000-\$7,999 | 5% | | | | | | | | | | | | |
| \$8,000 - \$14,999 | 7% | | | | | | | | | | | | |
| \$15,000+ | 8% | | | | | | | | | | | | |

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|---------|------------------|-----|-----------|---------|--|
| REORDER | REORDER DISCOUNT | 0% | | | |
| | REORDER TERMS | N60 | | | |
| | REORDER FREIGHT | FOB | FOB POINT | SLC, UT | |

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| SPECIAL OFFERS | Please use the space below to provide details on specific SSL Special Model Offers (include attachment, if preferred) | | | |
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|-----------|----------------------|--|-------|--|--|
| MARKETING | MARKETING ASSISTANCE | Please use the space below to detail any additional marketing support: Mark Down Funds, Co-op, Promoboxx, Locally, etc. For marketing or co-op opportunities, please contact your sales representative. For any direct marketing inquiries, please see below. | | | |
| | CONTACT PERSON | Taylor Harris | EMAIL | taylor@kuhl.com | |
| | DIGITAL CATALOG LINK | https://www.dropbox.com/sh/vqq74w10v4w5so8/AABqxs0d5R5TJ56PPwObsFna?dl=0 | | | |

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|------------------|--------------------|--|----------------|----------|--|
| CUSTOMER SERVICE | CS REP | Melissa Watson | CREDIT MANAGER | SUPPLIER | KUHL Clothing |
| | CS EMAIL | melissa@kuhl.com | | CONTACT | Stephanie Chase |
| | CS DIRECT PHONE | 385-381-3621 | | EMAIL | stephaniec@kuhl.com |
| | COMPANY MAIN PHONE | (801) 281-3185 | | PHONE | 385-381-3642 |