



FALL / WINTER 2020-21 APPROVED BUYING PROGRAM

SUPPLIER INFO	SUPPLIER NAME	Roxy			
	SUPPLIER ADDRESS	930 Inca Street			
	CITY	Denver	STATE	CO ZIP 80204	
	WEBSITE LINK	www.roxy.com/women-skis/	B2B SITE	www.fullstacksupply.co	
	CATEGORY	ALPINE	SUB-CATEGORY		
PRESEASON PROGRAM INFO	ORDER DEADLINE	2/21/20			
	ORDER DISCOUNT	15%			
	EARLY ORDER DISCOUNT (WHEN APPLICABLE)		EARLY ORDER DEADLINE (WHEN APPLICABLE)		
	PAYMENT TERMS	N90			
	FREIGHT	FOB	FOB POINT	Denver, CO	
	START SHIP DATE	9/1/20			
	ANTICIPATION	2% if paid one month in advance			
ADDITIONAL PROGRAM DETAILS	Please use the space below to provide any specific program details that are not listed above. For example: special terms, "prebook by" dates, freight incentives, on time PO allowance, multi-category support, growth incentives, etc. (include attachment, if preferred) Bullet points stand out to the buyers better				
	Demo: 18%, 2/5/21 Race/Team/Pro: 18%, Net 30				
REORDER	REORDER DISCOUNT	5%			
	REORDER TERMS	N60			
	REORDER FREIGHT	FOB	FOB POINT	Denver, CO	
SSL REBATE DETAILS	Please use the space below to provide details on any rebate program and qualifications you are offering:				
SPECIAL OFFERS	Please use the space below to provide details on specific SSL Special Model Offers (include attachment, if preferred) Concentration Models: 25% discount 1. Dream Catcher 85 - \$579 Map / 58% Margin@Map				
MARKETING	MARKETING ASSISTANCE	Please use the space below to detail any additional marketing support: Mark Down Funds, Co-op, Promoboxx, Locally, etc.			
	CONTACT PERSON	Henrik Lampert	EMAIL	henrik@factionskis.com	
	DIGITAL CATALOG LINK				
CUSTOMER SERVICE	CS REP	Hope Davis	CREDIT MANAGER	SUPPLIER	Full Stack Supply Co.
	CS EMAIL	hope@factionskis.com		CONTACT	Gabby Schladale
	CS DIRECT PHONE	970-453-9443		EMAIL	gabby@fullstacksupply.co
	COMPANY MAIN PHONE	970-453-9443		PHONE	720-364-4859