



FALL / WINTER 2020 / 21 AUTHORIZED PROGRAM

PLEASE COMPLETE ALL CELLS - THANK YOU

SUPPLIER INFO	SUPPLIER NAME	Mammut		
	SUPPLIER ADDRESS	456 Hurricane Lane		
	CITY	Williston	STATE	VT
		ZIP	5495	
	WEBSITE LINK	mammut.com	B2B SITE	dst.mammut.com
CATEGORY	APPAREL	SUB-CATEGORY	Accessories, Footwear, Hardgoods	

PRESEASON PROGRAM INFO	ORDER DEADLINE	8/21/2020		
	ORDER DISCOUNT	See program details below		
	EARLY ORDER DISCOUNT (WHEN APPLICABLE)	2.00%	EARLY ORDER DEADLINE	7/24/2020
	PAYMENT TERMS	N90		
	FREIGHT	FREE FREIGHT	FOB POINT	VT
	START SHIP DATE	3/1/2020		
	ANTICIPATION	NA		

ADDITIONAL PROGRAM DETAILS	Please use the space below to provide any specific program details that are not listed above. For example: special terms, "prebook by" dates, freight incentives, one-time PO allowance, multi-category support, growth incentives, etc. (include attachment, if preferred) Bullet points stand out to the buyers better														
	Shared inventory risk sales program: Mammut writes an order for 20% above SS20 preseason orderbook and the retail partner has the right to return 40% of product after June 1st.														
	OR Mammut writes an order for 10% above SS19 preseason order book and the retail partner has the ability to return 20% of product after June 1st.														
	Any inventory remaining after end of season MAP drop will be given a 20% flat discount.														
	Volume discounts will be applied.														
	For accounts that do not buy into the shared risk program:														
		<table border="1"> <thead> <tr> <th>Wholesale Value before Discount</th> <th>Volume Discount</th> </tr> </thead> <tbody> <tr> <td>1500-2999</td> <td>4%</td> </tr> <tr> <td>3000-4999</td> <td>5%</td> </tr> <tr> <td>5000-6999</td> <td>6%</td> </tr> <tr> <td>7000-12000</td> <td>7%</td> </tr> <tr> <td>12,000+</td> <td>8%</td> </tr> </tbody> </table>	Wholesale Value before Discount	Volume Discount	1500-2999	4%	3000-4999	5%	5000-6999	6%	7000-12000	7%	12,000+	8%	
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	<ul style="list-style-type: none"> \$1500 is the minimum order amount to achieve preseason programs 														

REORDER	REORDER DISCOUNT	4%		
	REORDER TERMS	N60		
	REORDER FREIGHT	FOB	FOB POINT	VT

MARKETING	MARKETING ASSISTANCE	Please use the space below to detail any additional marketing support: Mark Down Funds, Co-op, Promoboxx, Locally, etc.		
	CONTACT PERSON	Dave Bottomley	EMAIL	daveb@mammutusa.com
	DIGITAL CATALOG LINK	https://www.dropbox.com/sh/0c2yvo7dc9b3pa/AAAaptiaRLYcfi-ITwcXxuyCa?dl=0		

CUSTOMER SERVICE	CS REP	Aaron Lavalee	CREDIT MANAGER	SUPPLIER	Mammut
	CS EMAIL	aaron@mammutusa.com		CONTACT	Jodi Snelling
	CS DIRECT PHONE	800-451-5127 x103		EMAIL	jodi@mammutusa.com
	COMPANY MAIN PHONE	800-451-5127		PHONE	802-879-9707